

Senior Controller specialising in sales performance (80–100 per cent)

Join the Bell Food Group and help shape the future of food with us! As a leading company in the food industry, we combine tradition with innovation to create high-quality products that delight millions of people. Bring your passion, creativity and talent to the table – exciting career opportunities await you! As a Business Partner in the Group Finance Team, you'll play an active role in shaping the financial management of a key, internationally-oriented sales division. With a focus on sales performance, you'll work alongside the Sales and Marketing & Portfolio Management teams to strategically expand group-wide sales controlling – analysing, structuring and making complex interrelationships manageable.

Hügli Nahrungsmittel GmbH
Güttingerstrasse 23
78315 Radolfzell

Contract type	Permanent
Workload	80% - 100%
Start of employment	ab sofort
Language	German
Working time model	Flexitime

Do you have any questions?



Cédric Martin
Talent Acquisition Specialist
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Apply online

You can find all the details online as well as the opportunity to apply directly.

Your tasks

- Establishment and further development of a group-wide sales controlling system with a focus on sales performance to ensure transparency regarding turnover, margins and costs
- Working closely with sales management to analyse sales-related processes and identify opportunities for efficiency and growth
- Support for strategic initiatives, e.g. in the areas of quotation calculation/pricing, portfolio management, sales costs or structural development
- Contribution to monthly financial statements: validation of revenue reductions and sales costs
- Coordination of the budgeting and forecasting process (turnover, DB1, sales costs) for the sales division at group level
- Supporting division-specific investments and projects as a business management sparring partner
- Supporting the roll-out of an SAP-based quotation calculation system and a BI-supported reporting solution

What you bring with you

- A degree in business administration (from a university of applied sciences or a university) or further professional training with a focus on finance/controlling
- Several years' relevant professional experience in controlling with a focus on sales performance – ideally in an international environment or within the consumer goods sector
- Very good knowledge of SAP FI/CO and BI tools
- Analytical thinking, a strong aptitude for numbers and the ability to present complex issues clearly
- A proactive, solution-oriented individual with a team spirit and strong communication skills
- Fluency in German and English

What we offer

Work-life balance
We offer flexible working hours on a 4.5 day week, more than 30 days off a year and the option of working remotely one day a week.

Catering
Catering is very important to us, and the freshly prepared food served in our staff canteen is evidence of this for our employees.

Mobility
Thanks to our travel allowance, good public transport connections and plenty of parking spaces for cars and bicycles, our employees can travel easily.

Professional development opportunities
We offer professional development opportunities in an international environment. We offer a wide range of further training programmes and regular training courses on our training campus.