

Head of Internal Sales (100%)

Do you enjoy taking on responsibility, lead an in-house sales team with dedication, and keep on top of things even amidst the fast-paced day-to-day operations of the food industry? If so, we look forward to receiving your application! As Head of Internal Sales at Eisberg AG, you'll ensure smooth operations, satisfied customers and a strong team.

Eisberg AG
Hüttenwiesenstrasse 4
8108 Dällikon

Contract type Permanent
Workload 100%
Start of employment as of now
Language German
Working time model Flexitime

Do you have any questions?



Tanja Degenhardt
HR Business Partner
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Apply online



You can find all the details online as well as the opportunity to apply directly.

Your tasks

- Technical and managerial management of approximately 10 staff members in the internal sales department
- Organisation and management of day-to-day operations, as well as team scheduling
- Ensuring efficient order processing and invoicing
- Customer support, advice and complaint handling
- Working closely with and supporting the field sales team and internal departments
- Ensuring compliance with quality, process and safety requirements
- Supervising and training apprentices in the internal sales team
- Continuously optimising workflows and processes

What you bring with you

- Basic commercial training, ideally supplemented by further training in sales or business administration
- Several years' professional experience in an internal sales role or within a sales environment; experience in the food sector and/or in a manufacturing company would be an advantage
- Several years' management experience
- Very good command of French
- Strong customer and service focus
- Confident manner, good communication skills and the ability to assert oneself
- Good knowledge of MS Office, as well as experience with ERP and CRM systems

What we offer



Mobility

Benefit from convenient public transport connections, attractive discounts for public transport and ample parking facilities - sustainable and carefree on the road!



Professional development opportunities

Expand your knowledge with extensive training programmes, high-quality courses at the Coop Training Centre and a wide range of personal development opportunities such as mentoring and coaching.



Benefits & discounts

You benefit from the Coop staff discount card with a wide range of discounts in retail outlets, speciality shops and supermarkets as well as other attractive services, such as insurance.