



Field Sales Representative, German-speaking Switzerland (m/f/d)

For our Food Service Switzerland division, we are looking for a customer-focused and assertive individual who enjoys working with people. Join our team!

Hügli Nahrungsmittel AG
Bleichestrasse 31
9323 Steinach

Contract type
Workload
Start of employment
Language

Permanent
100%
as of now
German

Do you have any questions?



Simone Hadorn
HR Business Partner
+41 71 447 22 57

Apply online



You can find all the details online as well as the opportunity to apply directly.

Your tasks

- Expert support and development of existing clients
- Enjoyment in acquiring new customers
- Budget responsibility for the allocated sales territory
- Presenting products and services to customers
- Operational implementation of the sales strategy

We can only consider applicants who are authorised to work in Switzerland (EU/EFTA). We only consider direct applications.

What you bring with you

- Completed basic training as a chef
- Several years' professional experience as a chef or in a field role
- An independent, flexible and communicative individual with a drive to succeed
- Strong negotiation and business development skills
- Proficiency in MS Office
- A friendly and professional manner
- Very good command of German

What we offer



Work-life balance

You benefit from a 40-hour workweek, at least 25 days of annual leave, and a flexible working time model. In addition, you can choose how to split your working days between the office and mobile office.



Catering

Catering is very important to us, and the freshly prepared food served in our staff canteen is evidence of this for our employees.



Mobility

Benefit from convenient public transport connections and ample parking facilities – for sustainable and carefree travelling.



Professional development opportunities

Expand your knowledge with extensive training programmes, high-quality courses at the Coop Training Centre and a wide range of personal development opportunities such as mentoring and coaching.