



# Category Cluster Lead Raw Materials (m/f/d)

You don't just control raw materials - you control our earnings leverage. With us, you will encounter a culture that combines a hands-on approach with strategic vision. We are down-to-earth enough to appreciate the value of our raw materials and ambitious enough to be at the forefront of volatile markets. We are not looking for a traditional manager who merely manages processes, but a strategist and doer who takes responsibility - clearly, visibly and effectively. Are you ready to make a real difference in a highly volatile market environment?

**Hügli**  
**Nahrungsmittel**  
**GmbH**  
Güttingerstrasse 23  
78315 Radolfzell

**Contract type** Permanent  
**Workload** 80% - 100%  
**Start of employment** 01.05.2026  
**Language** German  
**Working time model** Flexitime

## Do you have any questions?



**Cédric Martin**  
Talent Acquisition Specialist  
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## Apply online



You can find all the details online as well as the opportunity to apply directly.

### Your tasks

- Strategic architecture: You will develop and implement group-wide category strategies for key agricultural commodities with a focus on resilience and measurable results
- Market orchestration: You lead cross-location tenders and ensure that we present a strong, unified voice to suppliers
- Timing & analysis: Based on a deep understanding of the market, you make well-founded purchasing decisions - far beyond purely internal requirements
- Technical Management: You set the direction, set standards and ensure that Category Managers and Purchasers act as a powerful unit
- Complexity management: you bring structure to difficult processes and ensure that strategies do not end up on PowerPoint slides, but in first-class supplier performance
- Interface sparring: You are the competent contact person for management as well as R&D, finance and supply chain in order to proactively contribute the purchasing perspective

### What you bring with you

- Expertise: Several years of experience in strategic Purchasing, ideally with in-depth know-how in the commodities environment
- Market instinct: You not only think in terms of prices, but also understand the global context of cycles and global supply chain risks
- Leadership spirit: You have the ability to lead professionally and convince teams without hierarchical structures through expertise and clarity
- Focus & structure: In complex situations, you quickly filter out the essentials and consistently drive decisions forward
- Strong communication skills: negotiation skills at eye level - in both German and English - even in challenging escalation situations
- International cooperation: You have a certain willingness to travel, which also sets you apart

### What we offer



#### Work-life balance

We offer flexible working hours on a 4.5 day week, more than 30 days off a year and the option of working remotely one day a week.



#### Catering

Catering is very important to us, and the freshly prepared food served in our staff canteen is evidence of this for our employees.



#### Mobility

Thanks to our travel allowance, good public transport connections and plenty of parking spaces for cars and bicycles, our employees can travel easily.



#### Professional development opportunities

We offer professional development opportunities in an international environment. We offer a wide range of further training programmes and regular training courses on our training campus.