



District manager in field service Food Service (m/f/d) Pforzheim-Gerlingen-Ludwigsburg-Bietigheim

Are you an independent, customer-oriented sales professional looking for an innovative and flexible working environment? Then you've come to the right place! Hügli Nahrungsmittel GmbH is a leading manufacturer of high-quality food products and offers innovative solutions for the food industry. Our corporate philosophy is based on quality, innovation and customer satisfaction. Become part of our dedicated team and use your sales expertise to further expand our market presence in the region around Pforzheim, Gerlingen, Ludwigsburg and Bietigheim.

**Hügli
Nahrungsmittel
GmbH**
Güttingerstrasse 23
78315 Radolfzell

Contract type Permanent
Workload 100%
Start of employment ab 1.1.2026
Language German
Working time model Target-oriented working time

Do you have any questions?



Theresa Seel
HR Business Partner
+49 7732 807 488

Apply online



You can find all the details online as well as the opportunity to apply directly.

Your tasks

- Competent contact person and expert advice to your customers (gastronomy, hotel industry, canteen kitchens and canteens) on our product range.
- Identification and acquisition of new customers to expand our customer base.
- Maintaining and expanding existing customer relationships through regular visits and proactive support.
- Implementing sales strategies and campaigns to increase sales of our products.
- Creating daily reports and sales reporting as well as independent route planning.

What you bring with you

- Completed training as a chef or in the food sector, ideally supplemented by commercial knowledge.
- Professional experience in field sales, preferably in the food industry
- Excellent sales and negotiation skills
- High self-motivation and goal orientation
- Strong communication skills and persuasiveness
- Sure handling of MS Office, especially Excel and PowerPoint
- Willingness to travel and class B driver's license

What we offer



Professional development opportunities

We offer professional development opportunities in an international environment. We offer a wide range of further training programmes and regular training courses on our training campus.



Health

All employees have the opportunity to take advantage of sports, leisure and wellness programmes throughout Germany with HANSEFIT.



Company events

A variety of company events ensure a great community and a family atmosphere at work.



Fair wages and social benefits

Our attractive additional financial benefits include a company pension scheme, holiday pay, special annual bonus, employee participation and anniversary payments.